

# APPROACHING CULTURAL DIFFERENCES

## Approach

Personal Entry Posture

Openness  
Acceptance  
Trust  
Adaptability

Suspicion  
Fear  
Superiority  
Prejudice

## The Inevitables

Facts of Crosscultural Living

CULTURAL  
DIFFERENCES

DISSONANCE

Frustration  
Misunderstanding  
Confusion  
Tension  
Embarrassment  
Aggression

## Response

Personal Coping Skills

Observe  
Inquire  
Listen  
Initiate

Criticise  
Rationalise  
Isolate Self

## Result

Understanding  
Empathy  
Deepening Relationship

Alienation  
Withdrawal  
Broken Relationship